

Souveräne AI-Automation mit IONOS und n8n - Managed by Bechtle

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Souveräne AI- Automation mit IONOS und n8n - Managed by Bechtle

Agenda

1. **Warum souveräne Automation?**
2. **IONOS AI Model Hub**
3. **Von der API zum echten Use Case**
4. **Live-Demo souveräne AI-Automation**

1

Souveräne Automation

Warum souveräne Automation?

Souveräne Automation

Urlaubsanträge

Offboarding

Zusammenfassungen

Datenabgleich

Password-Reset

Incident-Response

Ticket Kategorisierung

Log-Monitoring

Reporting

Übersetzungen

FAQ's

Rechnungsverarbeitung

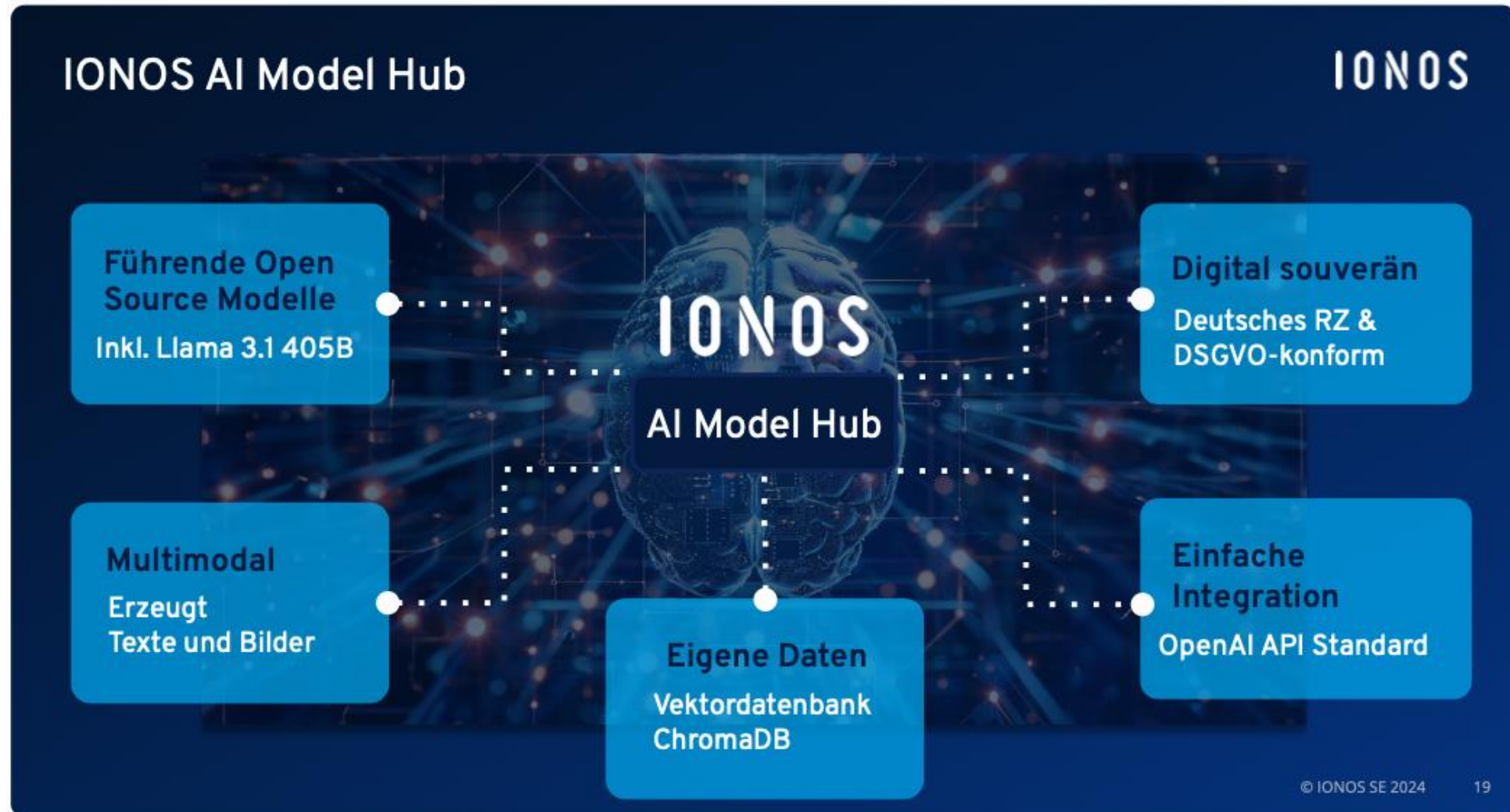
Onboarding

Newsletter-Versand

AI Model Hub

2

IONOS AI Model Hub



IONOS AI Model Hub – Sprachmodelle im Überblick

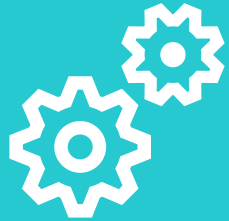
Sprach- & Coding-Modelle		
Modell	Größe	Können
Mistral Nemo 12B	Small	Schnelle Text-Generierung
Llama 3.1 8B	Small	Schnelle, einfache Aufgaben
Qwen3.5 9B	Small	Multimodal: Text, Bild, Video
Mistral Small 24B	Medium	Text + Bild-Input, stark in EU-Sprachen
GPT-OSS 120B	Medium	Komplexes Reasoning
Llama 3.3 70B	Medium	Balance Qualität/Geschwindigkeit
Qwen3-Coder-Next 80B	Medium	Code-Generierung
Qwen3.5 397B A17B	Large	Flaggschiff, Text + Bild
Llama 3.1 405B *	Large	Höchste Genauigkeit

Embedding, Bild, OCR & Reranking		
Modell	Typ	Können
BGE Large v1.5	Embedding	Text → Vektor, 8k Tokens
BGE m3	Embedding	Text → Vektor, 8k Tokens
MPNet v2	Embedding	Text → Vektor, kurze Passagen
Qwen3 VL Embedding 8B	Embedding	Text + Bild → Vektor, 32k Tokens
FLUX.1-schnell	Bildgenerierung	Text → Bild
LightOnOCR-2-1B	OCR	Bild/Scan → Text
Qwen3 VL Reranker 8B	Reranking	Verbessert RAG-Trefferqualität

**Von der API zum
echten Use Case**

3

Strategischer Einsatz von Automation



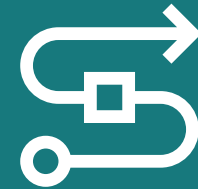
Prozesse sichten

- Gibt es wiederkehrende Abläufe und Prozesse?
- Welche dieser Abläufe kosten Zeit?
- Können diese Prozesse durch Automatisierung ersetzt werden?



Use Cases entwickeln

- Use Case Entwicklung und Priorisierung
- Wie entsteht ein Mehrwert für das Unternehmen?
- Ist der Einsatz von AI möglich und sinnvoll?



Roadmap und Umsetzung

- Roadmap zur Umsetzung der Use Cases
- Leitfäden, Schulungen, Workshops, um User und Admins abzuholen

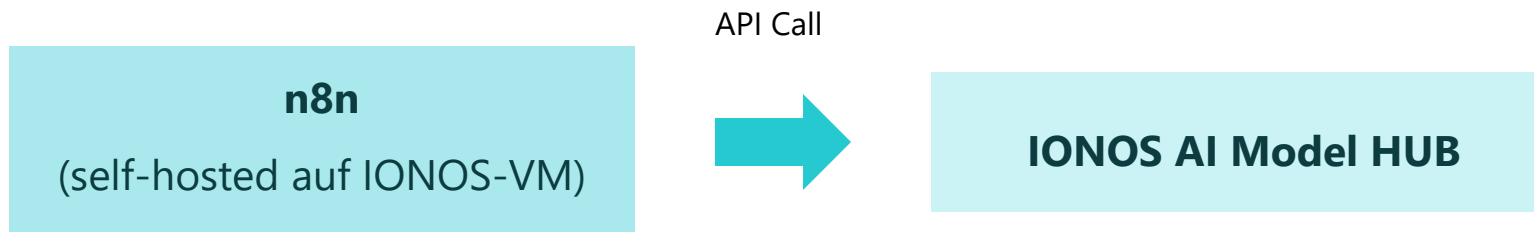
Automatisierung mit n8n

Was ist n8n?

- Open-Source Workflow-Automatisierung
- Visueller Editor, 400+ Integrationen
- Self-hostbar per Docker auf eigener Infrastruktur

Warum passt das zur Souveränität?

- Quelloffen und vollständig einsetzbar
- Betrieb auf IONOS-VM in DE
- Keine Workflow- und Prozessdaten bei US-Anbietern



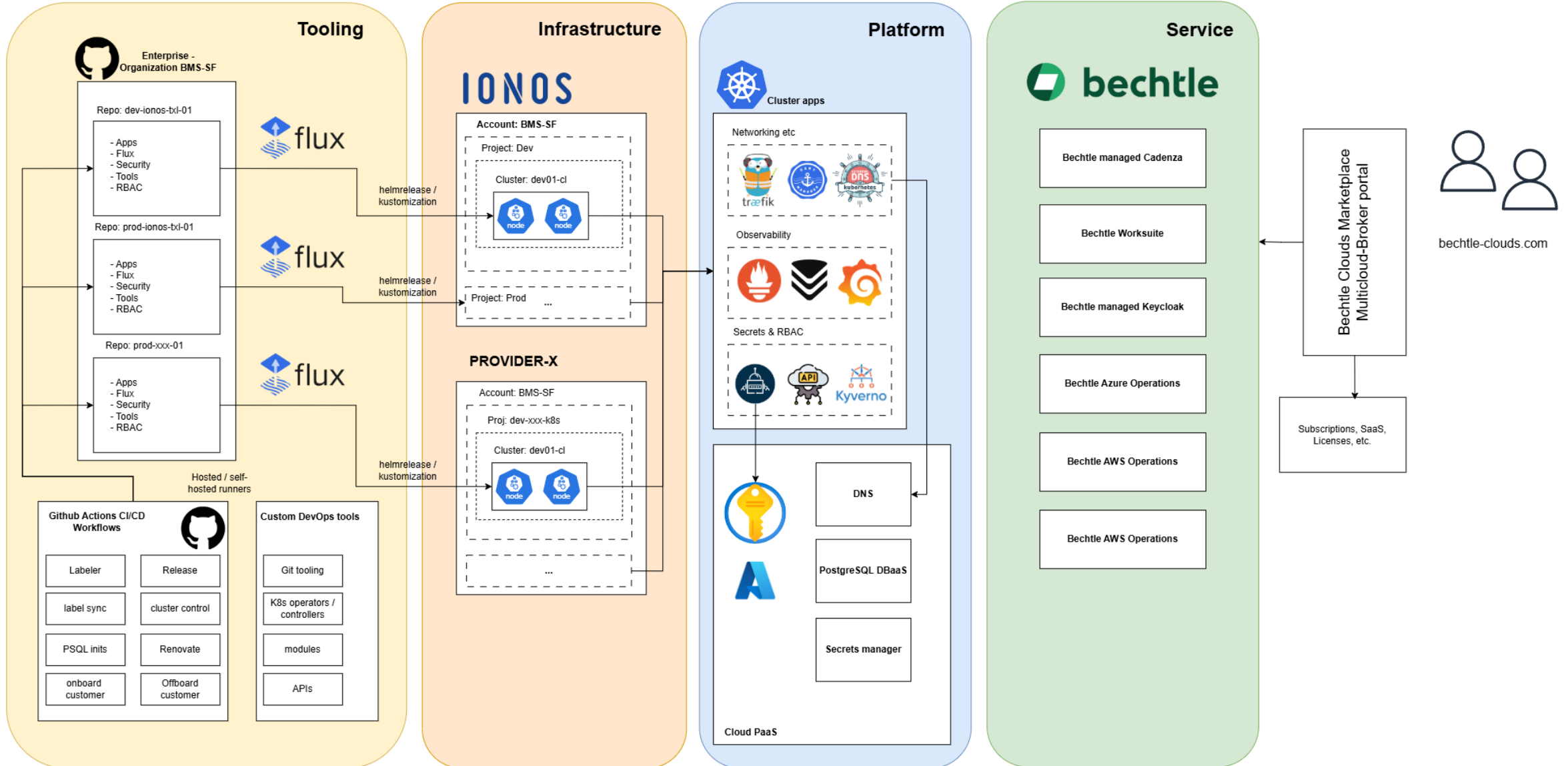
Live-Demo souveräne AI-Automation

3

Managed Services

5

The big picture



Managed IONOS operations

**Bechtle Managed IONOS Cloud Operation Advanced - Basefee**

Are you a small or medium-sized company and do you attach great importance to independence from large infrastructure providers not based in Germany?
Do you need a comprehensively managed virtual system and are cost control, transparency, flexibility and fast provisioning a must for you?
Then the Managed IONOS Cloud Operation Service is the right choice for you.

monthly from
EUR 959,⁰⁰*
[DETAILS](#)

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monthly from
EUR 924,⁰⁰*
[DETAILS](#)

**Bechtle Managed IONOS Cloud Operation Datenmigration Workshop**

one-time cost from

 English | DE

Bechtle Managed IONOS Cloud Operation Advanced - Basefee

Do you want independence and self-determination with regard to your data storage and processing and transparency with regard to the infrastructure used? This service offers you all of the above functions and much more.

Cost control and comprehensive IT Service Mgmt. increases your planning security with regard to the monthly costs incurred and extends the provision of information to include important topics such as CMDB & Asset Mgmt. and Configuration & Patch Mgmt. to name but a few. Monitoring and reporting, operational support and 1st level support round off the service.

Your added value:

- || Data centre location Germany
- || DSGVO & ISO/IEC 27001:2013 & ISO 50001; C5
- || Highly efficient data centre hardware and software
- || Protection from the US CLOUD Act
- || Performance classes for VM systems
- || Billing by the minute
- || KVM virtualisation technology
- || Acronis backup & snapshot of the customer's own data
- || Server protection
- || Firewall-as-a-Service
- || Operating system support for Linux
- || Service Review Meeting
- || 24x7 availability of the SPoC
- || Operational support
- || Monitoring & Reporting
- || Patch and change management
- || CMDB and asset management
- || Configuration Management
- || IT service management
- || Cost Optimisation

Configuration

Contract Term
1 Month

Billing Period
Monthly (postpaid)

Auto Prolongation ☒

E-mail contact person *

Name contact person *

Telephone contact person *

Quantity

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